

FY17 FIRST STEPS MONTHLY EXPENDITURE/REVENUE TRACKING

FINAL 7/17/17

FIRST STEPS MONTHLY EXPENDITURES

| CATEGORY | BUDGET | JUL | AUG | SEPT | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | TOTAL |
|--------------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| Total Direct Services | 30,500,000 | 2,672,160 | 2,803,419 | 3,830,190 | 2,571,787 | 2,667,429 | 2,556,071 | 2,292,332 | 2,382,451 | 4,113,126 | 2,584,122 | 2,761,396 | 2,745,672 | 33,980,155 |
| EIS Services | | 2,117,954 | 2,225,095 | 2,922,679 | 2,005,021 | 2,040,372 | 2,021,399 | 1,800,623 | 1,827,913 | 3,036,184 | 2,019,587 | 2,126,415 | 2,167,907 | 26,311,149 |
| Eval/Assessment | | 139,734 | 139,977 | 186,394 | 160,202 | 143,795 | 148,107 | 114,651 | 132,104 | 368,149 | 162,647 | 157,283 | 156,504 | 2,009,547 |
| IFSP Team Meetings | | 63,444 | 69,729 | 119,038 | 86,800 | 85,042 | 76,046 | 56,494 | 82,534 | 136,292 | 85,327 | 87,319 | 81,383 | 1,029,448 |
| EIT Meetings | | 59,772 | 63,087 | 103,564 | 66,793 | 65,875 | 62,084 | 39,610 | 80,393 | 105,179 | 67,864 | 69,156 | 56,236 | 839,613 |
| Offline/Protocol | | 643 | 8,866 | 19,167 | 6,036 | 12,978 | 3,688 | 775 | 2,639 | 17,890 | 11,056 | 6,030 | 7,914 | 97,682 |
| Trans/Interpreters | | 9,326 | 14,699 | 7,171 | 10,196 | 11,450 | 10,410 | 11,339 | 6,334 | 14,354 | 6,410 | 11,752 | 3,429 | 116,870 |
| Provider Mileage | | 256,048 | 249,225 | 408,738 | 201,994 | 276,860 | 207,182 | 237,204 | 219,532 | 398,521 | 196,550 | 267,251 | 232,025 | 3,151,130 |
| SPOE Mileage | | 25,239 | 32,741 | 33,039 | 34,745 | 31,057 | 27,155 | 31,636 | 31,002 | 36,557 | 34,681 | 36,190 | 30,584 | 384,626 |
| Provider EI Training | | - | - | 30,400 | - | - | - | - | - | - | - | - | 9,690 | 40,090 |
| DESE Administration | 700,000 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 700,000 |
| Central Finance Office | 1,131,040 | - | 94,253 | 183,489 | - | 101,853 | 188,507 | 94,253 | 94,253 | 94,253 | 94,253 | - | 94,253 | 1,039,369 |
| CFO PAQ/Activities | 500,000 | - | - | - | - | 73,625 | - | - | - | - | - | 72,398 | - | 146,023 |
| SPOE Contracts | 9,970,957 | 830,913 | 836,830 | 834,890 | 834,620 | 839,875 | 845,049 | 836,487 | 830,913 | 830,913 | 830,913 | 830,913 | 830,913 | 10,013,229 |
| RICC/Travel | 2,500 | 84 | 241 | 151 | | 234 | - | 83 | 285 | 130 | - | 319 | 76 | 1,604 |
| SPOE Training | 30,000 | 770 | - | 977 | 1,977 | 2,776 | 1,902 | - | - | - | - | 2,721 | 257 | 11,380 |
| SICC | 500 | - | - | 106 | - | 88 | 266 | - | - | - | 56 | - | - | 517 |
| OA Cost Allocation | 100 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | 5,000 | - | 2,551 | - | 2,000 | - | 542 | 1,313 | 3,036 | 9 | 176 | - | 1,711 | 11,337 |
| TOTAL EXPENDITURE | 42,840,097 | 3,562,261 | 3,795,627 | 4,908,136 | 3,468,718 | 3,744,214 | 3,650,670 | 3,282,802 | 3,369,272 | 5,096,765 | 3,567,853 | 3,726,081 | 3,731,216 | 45,903,614 |

FIRST STEPS MONTHLY REVENUES/APPROPRIATIONS

| CATEGORY | BUDGET | JUL | AUG | SEPT | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | TOTAL |
|--------------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|
| General Revenue | 28,740,309 | 3,149,882 | 2,186,868 | 1,477,477 | 2,526,133 | 2,389,963 | 2,007,856 | 1,743,475 | 2,320,032 | 2,755,160 | 2,332,115 | 2,718,103 | 2,271,035 | 27,878,100 |
| EC Fund | 561,285 | - | - | - | - | - | - | 561,285 | - | - | - | - | - | 561,285 |
| FS Fund | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Family Fees | 400,000 | 40,530 | 40,637 | 41,128 | 39,921 | 46,315 | 44,856 | 42,785 | 40,225 | 41,637 | 41,357 | 40,112 | 44,594 | 504,097 |
| Private Insurance | 200,000 | 9,588 | 11,973 | 25,758 | 9,223 | 15,411 | 9,679 | 31,498 | 71,204 | 10,318 | 3,411 | 14,131 | 5,819 | 218,012 |
| Medicaid Admin Claiming | 2,500,000 | - | 844,085 | - | - | - | 726,056 | - | 733,796 | - | - | - | - | 2,303,936 |
| Medicaid Direct Services | 2,000,000 | 214,701 | 213,052 | 210,687 | 253,784 | 195,423 | 199,115 | 196,972 | 177,569 | 178,373 | 240,133 | 206,838 | 202,581 | 2,489,226 |
| IDEA Part C | 10,979,062 | - | 766,245 | 1,785,722 | 900,068 | 1,877,308 | 1,492,395 | 886,860 | 1,113,140 | - | 1,170,030 | 987,290 | - | 10,979,059 |
| IDEA Part B Admin | 700,000 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 58,333 | 700,000 |
| IDEA Part B Targeted | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other General Revenue | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL REVENUES | 46,080,656 | 3,422,916 | 4,068,582 | 3,532,220 | 3,738,317 | 4,521,028 | 4,483,756 | 3,446,925 | 4,402,871 | 2,991,866 | 3,800,612 | 3,970,564 | 2,531,949 | 44,911,606 |

FIRST STEPS HISTORICAL DATA (STATEWIDE)

| CATEGORY | DESCRIPTION | FY12 | FY13 | FY14 | FY15 | FY16 | AVERAGE |
|---|---|---------------|---------------|---------------|---------------|---------------|---------------|
| Histroical Child Count Data | | | | | | | |
| December 1 Child Count | Total number of children with an active IFSP on December 1 for federal data reporting purposes. | 5,024 | 4,999 | 4,988 | 5,388 | 5,928 | 5,265 |
| Total Children Served in FY | Total number of children with a service cost (evaluation, IFSP meeting, direct service, etc). | 10,659 | 11,194 | 11,613 | 12,720 | 13,945 | 12,026 |
| Historical Expenditure Data (Based on Total Children Served) | | | | | | | |
| Total Program Expenditures | All expenditures, including: direct services, administration, protocols, training, and testing. | \$ 40,185,896 | \$ 37,764,333 | \$ 37,660,959 | \$ 39,431,388 | \$ 42,435,974 | \$ 39,495,710 |
| Program Cost per Child | All expenditures calculated on a per children served basis. | \$ 3,770 | \$ 3,374 | \$ 3,243 | \$ 3,100 | \$ 3,043 | \$ 3,306 |
| Total Direct Service Expenditures | All EI services, including (evaluation, team meetings, direct services, protocols, mileage, etc). | \$ 28,461,659 | \$ 26,640,526 | \$ 26,640,222 | \$ 28,638,112 | \$ 30,505,886 | \$ 28,177,281 |
| Direct Service Cost per Child | All EI servicies calculated on a per children served basis. | \$ 2,670 | \$ 2,380 | \$ 2,294 | \$ 2,251 | \$ 2,188 | \$ 2,357 |